

TABLE OF SERVICES

ADVISORY SERVICES	
<ul style="list-style-type: none"> Strategic Analysis and Advice (once-off or retainer) B-BBEE Advisory & Facilitation Services 	
PROJECT MANAGEMENT	
<ul style="list-style-type: none"> Programme Management Office (Business Development Centre) Project Management LED Projects 	
ENTERPRISE DEVELOPMENT	SUPPLIER DEVELOPMENT
<ul style="list-style-type: none"> the dti Codes of Good Practice B-BBEE Sector Charters (AgriBEE, Construction, Financial Sector, ICT, Mining, Property, Tourism, SOEs, Government) Targets, Criteria & Scores Spend Analysis Qualitative Analysis & Recommendations Statutory Compliance Funding Solutions Incubation Bespoke Solutions 	<ul style="list-style-type: none"> the dti Codes of Good Practice B-BBEE Sector Charters (AgriBEE, Construction, Financial Sector, ICT, Mining, Property, Tourism, SOEs, Government) Targets, Criteria & Scores Spend Analysis Demand Analysis Supply Relationship Management Qualitative Analysis & Recommendations Statutory Compliance Bespoke Solutions
SOCIO-ECONOMIC DEVELOPMENT	VALUE-ADDED SERVICES
<ul style="list-style-type: none"> Ethnographic Socio-economic Research & Analysis Stakeholder / Community Engagement Host / Mine Community Development Rural Women Development Youth Development Capacity Building 	<ul style="list-style-type: none"> Systems Advice Business Process Mapping Change Management Project, Programme & Office Management Monitoring, Analysis, Reporting Knowledge / Technology Transfer Mentoring & Coaching Strategy Implementation
TRAINING	CONSULTING
<ul style="list-style-type: none"> Processes Policies Strategy Systems Coaching & Mentoring 	<ul style="list-style-type: none"> Strategy Development Policy Development Review & Redesign Processes Implementation & Project Management Value-added services e.g. Skills Profiling & Organisational Restructuring
HOW TOOLS® & TEMPLATES	
<ul style="list-style-type: none"> Product Purchasing Portfolio Analysis Supplier Development Opportunities Identification Tool 	<ul style="list-style-type: none"> Enterprise Development Beneficiary Selection Criteria & Tool Supplier & Customer Performance Management Tool

CLIENT NEEDS ANALYSIS MATRIX

SERVICE ITEM	DESCRIPTION (TASK / KEY DELIVERABLES)	RESOURCES (QUANTITY/ ROLE / LEVEL)	DURATION (WEEKS / MONTHS / YEARS)	COMMITMENT (PART-TIME / FULL-TIME)	FACILITIES (ONSITE / OFF-SITE)
1	B-BBEE Advisory Services				
2	Consulting				
3	Enterprise Development Program				
4	Supplier Development Program				
5	Socio-economic Development Program:				
	• Ethnographic socio-economic Research Studies				
	• Mine Community Development				
	• Women Development				
	• Youth Development				
	• Community Engagement				
6	Project Management				
7	SMME Training				
8	Value-Added Services:				
	• Business Process Reengineering				
	• Capacity Building				
	• Change Management				
	• Knowledge / Technology Transfer				
	• Local Community Procurement				
	• Mentorship & Coaching				
	• Monitoring and Reporting				
	• Policy Development				
9	Strategy Implementation				
10	LocalWise™ Portal & Abacus™ Master Database				